



# Port of Hai Phong Newsletter

[www.haiphongport.com.vn](http://www.haiphongport.com.vn)

10/03/2024

## PORT OF HAI PHONG LEADS MARKET SHARE IN THE REGION

Against the backdrop of ongoing global economic challenges due to the downturns, political instability, armed conflicts, and intensive competition among port operators in Hai Phong area, Port Of Hai Phong persists in applying adaptable marketing strategies and policies, leading to favorable outcomes.

The market shares of Port Of Hai Phong reach 35.3% in March, top of the region. Particularly, for general cargo, which holds a 77.1% market share in the competitive port operator group.

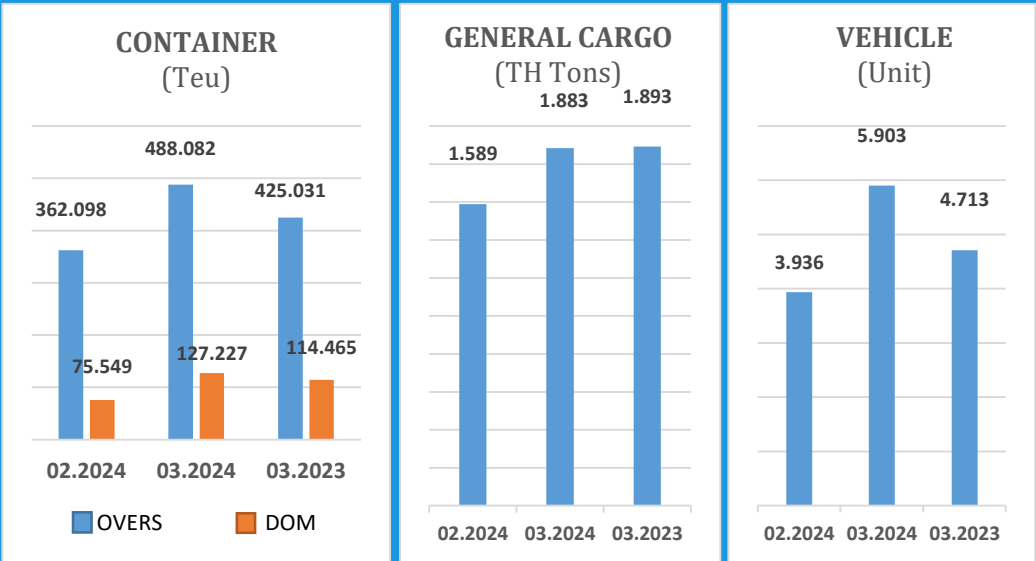
In March 2024, the total throughput via Port Of Hai Phong reached 2,631,494 tons (an increase of 26% compared to Feb and 6.5% compared to the same period last year). Of which, container reached 112,817 TEUs (an increase of 33% compared to Feb and a decrease of 4% compared to the same period last year); general cargo reached 609,441 tons (an increase of 8% compared to February and 4.7% compared to the same period last year).



In Mar 2024, total container throughput in Hai Phong area reached 615.309 TEU (increase by 41% compared to Feb 2024 and up 14% over the same period in 2023).

For general cargo, total throughput via Hai Phong area hit 1,88 million tons (increase by 19% compared to Feb 2024 and equivalent to the same period in 2023)

The RORO volume reached 5,903 vehicles (an increase of 50% compared to February 2024 and a 25% increase compared to the same period in 2023).







## UPDATE ON PROJECT OF BERTH NO 3 & 4 LACH HUYEN

On March 26<sup>th</sup>, 2024, after 15 months of implementation, Port Of Hai Phong has completed the construction of berth No.3 & 4 in the Lach Huyen Port area, three months ahead of the scheduled deadline. The main construction items of the project have all met and exceeded the schedule, with the completion of two berths and ongoing implementation of foundation treatment and subsequent construction items.

Currently, the overall progress of the project has surpassed 70% of the workload. Port Of Hai Phong is maximizing all resources, coordinate with contractors and consultant to ensure the set schedule, striving to put into operations in February 2025, and complete the entire project by 2025.

## PORT OF HAI PHONG PROVIDES FULL-PACKAGED SERVICE FOR ZIM



Recently, Port Of Hai Phong has provided full-packaged logistics services including container handling, customs formalities, and barging for ZIM Shipping Line on the ZEX service connecting Cai Lan - Yantian - Los Angeles - Cai Lan, with a frequency of one voyage per week. This is the fastest service route that allows goods to be transported from Northern Vietnam to the West Coast of the United States.

Cargoes are transported from CICT to Tan Vu Terminal and delivered to consignees. Additionally, exported goods are consolidated at Tan Vu Terminal before being transported via barges to CICT for loading onto vessel.

With a commitment to continuous innovation, ongoing growth, and top-tier logistics services, Port Of Hai Phong has become a reliable partner for shipping lines and businesses globally.

## PORT OF HAI PHONG WELCOMES DALIAN COMODITY EXCHANGE

On March 7<sup>th</sup>, 2024, Port Of Hai held a meeting with the Mercantile Exchange of Vietnam (MXV) and Dalian Commodity Exchange (DCE) - one of the three largest commodity exchanges in China established in February 1993.

During the meeting, all parties expressed their desire to continue connecting, enhance cooperation, and develop terminal services, contributing to facilitating trade and import-export activities between the two countries.

After the discussion, the parties visited Tan Vu terminals (Port Of Hai Phong). The collaboration between MXV, DCE, VIMC, and Port Of Hai Phong plays an important role in the country's economic and commercial integration process.

